

Position: Project Manager

Like you, we start where others stop! AIP Industries is driven to take on industry's toughest challenges to solve them with innovative machine technologies.

At AIP Industries, our primary goal is to help our clients turn their visions into reality and reach their potential and business goals. We measure projects in terms of impact to our clients and on the World, always striving to give more than we receive, returning multiples in value over any investment.

Our clients are as varied as the projects we undertake, from climate and cleantech, through energy sector and industrial manufacturing. We specialise in "never-been-done-before". If you are looking for status quo, already been done before solutions, we probably aren't your people. We strive to do everything better ... always!

We take tremendous pride helping develop the next generation of sustainable technologies while embracing and improving the industries that have made us who we are today. In over 20 years of experience, AIP Industries has consistently demonstrated our ability to take value propositions from back of the napkin sketch to finished product. Our team works collaboratively with our clients through the entire process including design, prototype, machining, assembly and testing.

As serial problem solvers in a growing company, we invite the brightest, hands on, practical, courageous, persistent, passionate lifelong learners to join the mission of helping our clients succeed.

Together with our clients, "[*Anything Is Possible*](#)"

Job Purpose

Reporting initially to the General Manager, Engineering, the role of Project Manager will be accountable and have the delegated authority for managing scope and driving the efficient execution of the lifecycle of our engineering project portfolio. As a seasoned Project Manager, the role is also expected to take the lead developing the company's project management processes and tools to help sustain the rapid growth of the company and expected to expand to cover our manufacturing project portfolio.

Dependent on the size and risk, engineering projects may be executed using a stage gate process with single engineers or, as part of a supportive and collaborative team. Projects are resourced based on the individual's and the team's strengths, experience and scheduled availability. Resourcing needs are identified by a sales engineer at the sales quote stage by resource type and effort required. Once the project is awarded, specific individuals are identified by the engineering manager to undertake the project.

Projects are scoped to meet specific client objectives, identify risks and deliverables selected to mitigate risks and deliver the project scope required for client success. One key early deliverable will be the selection of the right project management tool to support our business. This will need to support the engineering execution of the project and support the business requirements for invoicing, project reporting and issue escalation. Positive change and personal growth are to be expected. We will provide the tools, resources, training and strategy, for our clients, the business and you to be successful.

Successful applicants will have the mindset of do what it takes to provide the right solution and tackle any job that needs hands on, regardless of seniority or position, be it at the desk, in the shop, meeting the client or in the field. We are an entrepreneurial company and expect our thought leaders to pitch in to grow the company.

AIP is implementing the Entrepreneurial Operating System (EOS); process framework where it is required but also reliant on the “uncommon sense” implementation of simple, well documented, repeatable business practices proven to be successful.

The Right Seat:

Accountabilities & Key Performance Indicators:

- Project profit and loss
- On time delivery projects
- Project reporting and score-carding
- Client satisfaction

Key typical deliverables:

- Project plans and Project charters
- Risk management
- Project and Client dashboards
- Stage gate reviews

The Right Person:

- 8 to 10 years proven experience in project management role variety and external client focus
- Professional project management designation or bachelor’s degree desired
- Strong sense of accountability and time management
- Business matters, entrepreneurial experience preferred
- Do what it takes, anything is possible mindset
- Analytical holistic thinker
- Open minded, vulnerable, courage to fail fast
- High level of emotional intelligence (EQ) and unflappable decision maker
- Ability to both receive and deliver straight forward, constructive criticism
- Appreciative of breadth in and experience of other disciplines, especially engineering
- Ability to reign in project resources when any project is about to go or is off the rails
- Collaborative problem solving, valuing input from all
- Desire to love the client’s problem, respect their resources
- Sense of humour required

Applying

The position is in Calgary, Alberta, Canada. Some limited travel is to be expected.

AIP welcomes all Canadian citizens and Permanent Residents of Canada, without bias. We invite you to apply with your resume AND cover letter through Indeed or via hr@AIPindustries.com. Due to the mindset, skills and experience required to solve the business challenges we tackle, we expect to only be able to respond to a select few applicants.